





About the Course

The Trilegal-NLU Delhi Certificate Course is designed to provide law students with a practical understanding of acquisition transactions, from deal structuring to negotiation and closing.

Using case studies, and real-world insights, the course will bridge the gap between theory and practice and introduce students to the skills required of a corporate M&A lawyer.

The course aims to help students excel in their internships and stand out as strong contenders for pre-placement offers (PPOs). It will give students a head start in their careers and ensure a smooth transition into professional life.

Meet the Faculty



Abhishek DubeyPartner, Trilegal

Abhishek Dubey is a partner in Trilegal's
Corporate & M&A Practice. He has more than 17
years of experience in Corporate and
Commercial Matters.

He has extensively worked and led a team of lawyers in several M&A, PE & VC, General Corporate and Regulatory matters.

Learning Outcomes

By the end of this course, participants will be able to:

- Understand the lifecycle of an acquisition transaction.
- Analyse key regulatory, commercial, and contractual considerations.
- Identify and assess legal risks through due diligence.
- Interpret and negotiate core clauses in acquisition agreements.
- Appreciate the role of lawyers in deal execution and client advisory.

Session Plan

Session 1 (October 11th):

Introduction to Acquisition
Transactions

Session 2 (October 11th):

Deal Structuring & Regulatory Framework

Session 3 (October 15th):

Due Diligence

Session 4 (October 17th):

Drafting & Negotiation of Transaction Documents

Session 5 (November 2nd):

Interactive: Role-play Negotiation

Registration Details

Registration Cost: ₹ 400

Tentative Course Dates: 11th October (Offline), 15th October, 17th October, and 2nd November 2025 (Offline)

Registration Link for the course can be found <u>here</u>.

In the event of any queries, please reach out to us at rcc@nludelhi.ac.in or Shashwat Shukla (+91 6388601453)